



**BOILERSOURCE**

# ***Going Beyond The Boilerplate***

***Delivering Optimal Mechanical Room Solutions***





## BOILERSOURCE

*Going Beyond the Boilerplate*

Since 1970, our commitment to providing the highest quality mechanical equipment, paired with custom and comprehensive solutions, has set us apart. We are proud to continue our heralded legacy of providing innovative products and remarkable customer service as a nationally certified Women-owned Business Enterprise. We look to help our clients meet vendor diversity goals, as we continually grow and improve on Boilersource's mission, and venture into exciting, and new territory.

### *We Go Beyond*

Our mission to, "Go Beyond the Boilerplate" is exactly what makes us different from our competition. Instead of automatically recommending typical, standardized mechanical room configurations, we pride ourselves on thoroughly assessing each customer's specific requirements, to develop a unique, comprehensive solution that best serves their needs. Our dedication to always strive for excellence extends into our Total Lifecycle Commitment, or **TLC360°** promise – quality support – exponentially, at every degree, with no cut corners. Our factory trained sales and support specialists provide our customers with unmatched professional attention at every stage of the system lifecycle.

### *Facilities We Serve*

Healthcare | Education | Institutional | Industrial  
Food and Beverage | Office | Apartment/Condo Buildings  
Hospitality | Process Manufacturing | Retrofit

### *Territories We Serve*

Northern Illinois (including all of the Chicagoland area) and  
Northwest Indiana commercial and industrial boiler markets.

### *Tricia Fredrick* *President and CEO*

*"We're new thinkers in an old industry. What makes our thinking new? Our approach to each and every project. As a certified WBE, we not only offer our clients innovative solutions backed by years of expertise, but we also offer a different perspective and fresh insight. We look forward to another unrivaled fifty years."*

*Tricia*

Cover: For over 50 years, Boilersource has offered unrivaled expertise and mechanical room solutions. We're proud to have partners that share our history rooted in innovation and insight. For over a century, Kewanee boilers manufactured some of the world's most impressive and advanced boiler systems. During World War I and World War II, they made major contributions to the war effort. The induced draft boilers pictured are part of an original Kewanee Oil Fired Firebox boiler system that powered U.S. Airfield camps. Although Kewanee is no longer in business, we service existing Kewanee boiler systems and stock authentic Kewanee parts. We're committed to providing quality solutions today and into the next century.

**Let us tell you about  
our TLC360° promise!**





## ***We Go Beyond The Boilerplate***

### **SOLUTIONS**

A system is not a one-size-fits-all application. Our team of dedicated sales and support specialists has extensive knowledge in both the boiler industry and the key industries we serve. This means whether your facility is large or small – Commercial, Healthcare, Education, Manufacturing, Food and Beverage, or anything beyond – we provide solutions that are right for you and customized for your needs.

### **EQUIPMENT**

Choosing the right system can help significantly impact your facility's bottom line through decreased utility costs, more usable space and increased uptime – while adhering to regulations and offering a safe and comfortable environment for staff and visitors. Newer, updated systems offer greater sustainability, environmental responsibility and energy efficiency. In fact, advanced models on the market today can heat up in five minutes, and adjust instantly to varying load demands to minimize temperature spikes and save energy.

### **SUPPORT**

Our factory trained sales and support specialists provide our customers with superior professional attention. We first meet with you to assess your facility's needs and collect all of the necessary information essential to providing a clear and concise quote. Then we work with you through the order, delivery and installation process. Our support doesn't end after installation. We're there to provide support throughout the entire lifecycle of your system.



# Identifying The Optimal Solution

Every building or process has its own heating “personality,” based on size, function, age and a whole host of other details that all make a difference. At Boilersource, we carry a comprehensive lineup of mechanical systems, technologies and manufacturers so that we can configure an integrated solution that’s ideal for YOUR facility or process.

## Initial Cost Verses Total Lifecycle Costs

With the life expectancy of a typical system averaging 25 years, it can be short-sighted to focus on acquisition cost without considering long-term value. When specifying an integrated boiler plant solution, Boilersource takes into account not just the capital investment, but also the operational costs and potential energy savings of a new system over its lifetime, providing true insight into ROI expectations.

## Accuracy You Can Rely On

No matter your industry, a boiler works as a tool for your day-to-day productivity. The wrong system leads to; safety issues, increased downtime, increased fuel costs, premature failure and more. At Boilersource, we pride ourselves in our ability to provide accurate assessments of your facility’s needs. We are committed to **going beyond the boilerplate** to address all of the factors involved with your specific project. We pick the best product for the application to assure optimal results.





### SOLUTIONS FOR HEALTHCARE

The right system can help hospitals and healthcare facilities significantly improve their bottom line through decreased utility costs, an increase in usable space and ease of operation – while adhering to regulations and offering a safe and comfortable environment for staff, patients and visitors. New and updated boiler systems offer greater sustainability, environmental responsibility and energy efficiency. In fact, advanced models on the market today can heat up in five minutes, and adjust to varying load demands to save time and energy.

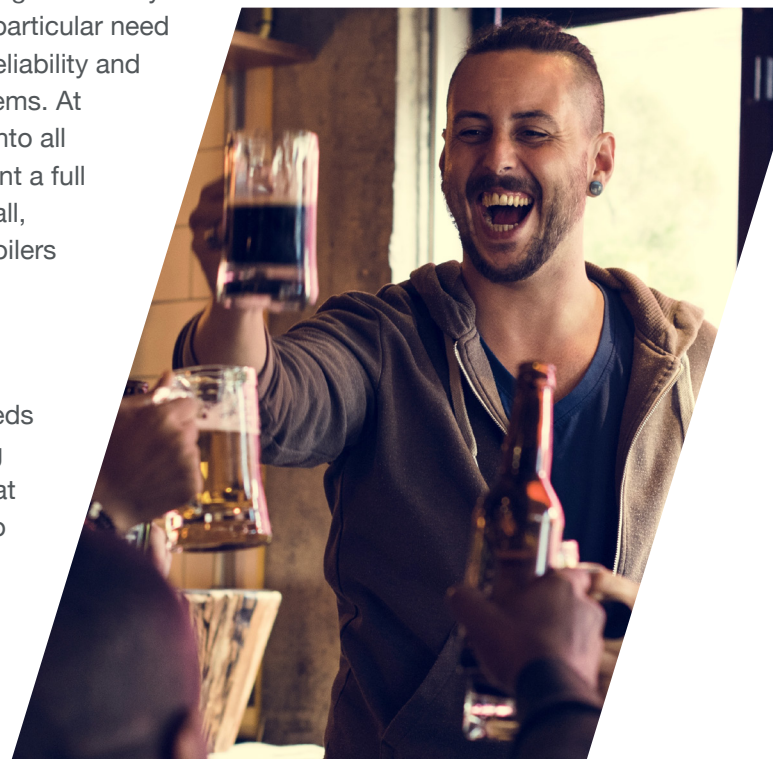


### SOLUTIONS FOR EDUCATION/INSTITUTIONAL

From individual elementary schools to large university campuses, educational facilities have a particular need to balance tight budgets with the safety, reliability and operational cost requirements of their systems. At Boilersource, we incorporate these factors into all of our system recommendations. We represent a full line of mechanical products, ranging from small, condensing units to large, industrial strength boilers and heat-recovery steam generators.

### SOLUTIONS FOR FOOD AND BEVERAGE

Boilersource is proud to serve the heating plant needs of food and beverage production and manufacturing facilities, including breweries. Industrial systems are at the heart of food processing operations, with heat also being used to cook food, eliminate microbiological risk, pasteurize or sterilize packaged food, and for cleaning and sanitizing the physical plant. Products include energy-efficient and low-emission, fire-tube and industrial, water-tube boilers, burners and state-of-the-art controls.



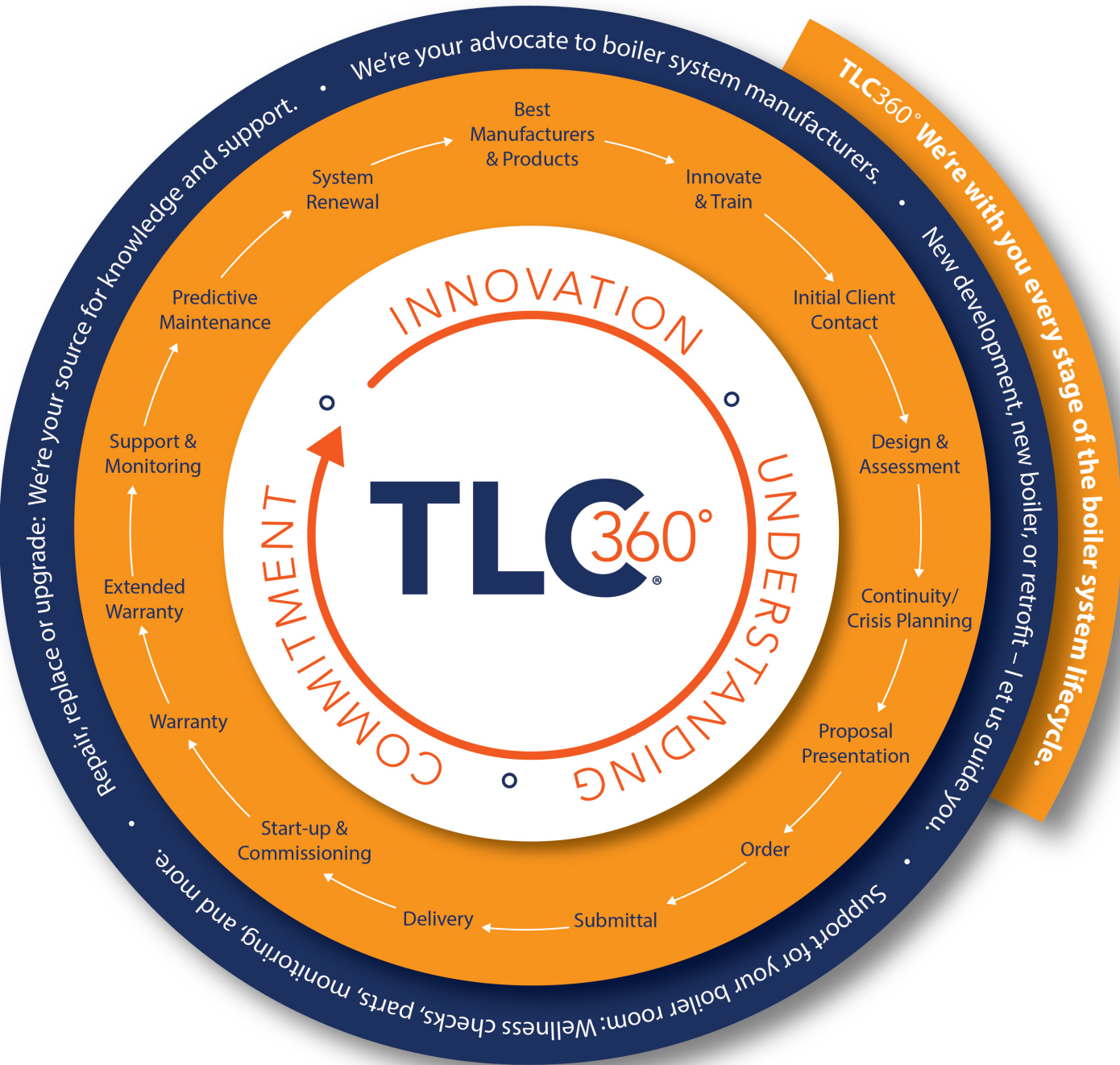
### SOLUTIONS FOR HOSPITALITY

With a 24/7 operation cycle, companies in the hospitality industry require uninterrupted, reliable throughput from their system. A state-of-the-art energy efficient system can help hospitality facilities ensure high comfort with the low expenditure.





*Our factory trained sales and support specialists provide our customers with unmatched professional attention at every stage of the system lifecycle.*



We call this our **TLC360°** promise (Total Lifecycle Commitment; quality support – exponentially, at every degree, with no cut corners).

## UNDERSTANDING

Before any project, we meet with you to develop an accurate assessment of your facility's needs. Instead of automatically recommending a standardized mechanical room configuration, we create an ideal solution tailored to your unique application.

## COMMITMENT

A project manager will be assigned to oversee your order from submission through delivery, installation and startup. From there we're with you through warranty and post-warranty, to the renewal of your system. By providing wellness checks, monitoring, predictive maintenance, water treatment, parts, extended warranties and training, we keep your facility running business as usual.

## INNOVATION

As an advocate for our customers, we're the bridge between our system manufacturers and the industries we serve. Our hands-on approach to every project gives us insight on the specifics of our customers' changing needs – we use this knowledge to work with manufacturers and vendors to ensure their products continuously improve and evolve to meet those needs.

*“Facility managers everywhere are looking for ways to reduce the overall spend for natural gas. Because of Boilersource’s expertise, we were able to achieve over \$90,000 in annual savings, and mitigate our \$250,000 installation with a utility rebate of \$154,138. Additionally, we were able to realize our goals of capturing the surplus heat contained in the flue gases and divert it to practical purposes.”*

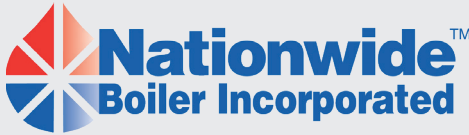
PATRICK JONES  
MANAGER OF ENERGY AND OFF-SITE FACILITIES  
ART INSTITUTE OF CHICAGO

## Trusted Partners Matter

Working with the right boiler room equipment manufacturers matters. We pride ourselves in the relationships we've built over the last 50+ years with the leaders in the industry. Selecting trusted partners allows us to provide a variety of quality systems and equipment that are the best fit for your application.

**Ask us about our  
24/7/365**

**Boiler & Boiler Products Rental Options  
through Nationwide Boiler Rental**



**BOILERSOURCE**

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**We are a nationally certified Women-owned Business Enterprise**

BOILERSOURCE is a proud member of ASHRAE, ASPE, and an Energy Efficiency and Gas Rebate Trade Ally with Nicor Gas, Peoples Gas, and North Shore Gas.  
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*ACME Engineering Products*

*BFS Industries*

*Certuss Steam Generators*

*Clarity Tech Premier/*

*BoilerArmor*

*Columbia Boiler*

*Diversified Heat Transfer*

*Fabtek*

*HeatSponge*

*Heat-Timer*

*Hexonic*

*IBC*

*Madden*

*Marlo*

*Maxi-Therm*

*Nationwide Boiler Rental*

*Niles Steel Tank*

*NLine - Microturbine*

*Oilon Burners/Heat Pumps*

*Parts / Support*

*QuantumFlo*

*QuikWater*

*Raypak*

*Robur*

*Selkirk | HeatFab*

*Siemens Combustion Controls*

*Superior Boilers*

*Sussman Electric Boilers*